

BELL CUSTOMER ADVANTAGE PLANS



EXPERIENCE THE BELL ADVANTAGE

Protect your investment with confidence. Our Customer Advantage Plans (CAP) keep maintenance costs predictable and your aircraft at the ready with access to our exclusive rotatable pool of inventory, saving you from downtime. Whether you need routine care or have an unplanned maintenance event, CAP is designed to give you peace of mind. Every day.

5 ADVANTAGES TO JOINING CAP



FOUR SIMPLE, COMPREHENSIVE PLANS

		PREMIER	SELECT	EXECUTIVE	STANDARD
COVERAGE	Standard Helicopter Configuration Parts ¹	✓	✓	✓	✓
	Life-Limited Components and Overhauls	✓	✓		
	Parts Used for Unscheduled Maintenance	✓	✓	✓	✓
	Component Exchanges	✓	✓	✓	✓
CONTRACT	Minimum Annual Flight Hours	No Minimum	Customized	No Minimum ²	No Minimum
	Maximum Annual Flight Hours	No Maximum	Customized	Plan Specific ³	No Maximum
	Billing	Flight Hour Based	Customized	Annual	Flight Hour Based
	Renewable	✓	✓	Yes if AC < 10 Yrs Old	
	Transferable	✓ ⁴			
	Account Balance Paid Back	✓			
	Contract Length	5 Years	Customized	1 Year	5 Years

NEW AIRCRAFT COVERAGE: PROTECTION FROM DAY ONE

CAP goes into action as soon as you purchase your new aircraft. You'll save on overall aircraft support, receive lower rates under warranty, and — most importantly — protect your aircraft's residual value over time.

WARRANTY WITH CAP COVERAGE ⁶	3 years	1,000 hours ⁷	+ 3 years labor ⁸
STANDARD WARRANTY	3 years	1,000 hours ⁷	+ 1 years labor ⁸

¹ Parts greater than \$250

² Unused Flight Hours will be forfeited

³ Additional charges may apply for Flight Hours in excess of Executive 100FH or Executive 200FH plan

⁴ Upon sale of aircraft, any remaining funds in the aircraft's Premier CAP account

⁵ Terms and Conditions apply

⁶ CAP Premier, Select, and Standard run concurrently with Standard Warranty. CAP Executive provides coverage after Standard Warranty expires.

⁷ With CAP purchased at point of sale

⁸ Year(s) total or hours on aircraft whichever comes first

WHAT DOES YOUR ADVANTAGE LOOK LIKE?

To learn more about how our Customer Advantage Plans can help protect your aircraft operations, contact cap@bellflight.com or your Bell sales representative.



“We signed a CAP contract to ensure flexibility in the administrative and financial management of this helicopter.”

— Francis Sermier, Pilot, President, Director of Heli Alps

FREQUENTLY ASKED QUESTIONS

WHEN IS THE BEST TIME TO SIGN UP FOR CAP?

By signing up for CAP before aircraft delivery, you receive an additional two years of labor coverage for a total of 3 years / 1000 hours.

WHY CHOOSE CAP VERSUS ONLY BUYING A SPARES PACKAGE?

Spares packages can be expensive and may result in unused, excess inventory. In addition, components not included in spares packages may be required due to unscheduled maintenance. CAP enrollment provides the parts you need from Bell's exclusive rotatable inventory, avoiding unnecessary downtime.

ARE THE AVIONICS COVERED WITH CAP?

Yes, avionics included in the standard helicopter configuration are covered with CAP.

IS THERE A BUY-IN?

Buy-ins may be waived for customers with large fleets or customers willing to forgo account balance payback. Executive and Standard plans are not subject to buy-ins.

WHAT IS EXECUTIVE 100 OR EXECUTIVE 200?

Customer selects either the 100 Flight Hour plan or 200 Flight Hour plan for one year of unscheduled maintenance coverage. If Flight Hours per year are exceeded, additional charges may apply. Billing is simplified via annual billing, and any unused Flight Hours will be forfeited.

I'M INTERESTED IN THE EXECUTIVE PLAN. WHEN SHOULD I BUY?

Aircraft less than 10 years old can be enrolled at any time. Coverage for new aircraft will not go into effect until warranty expires.